



# *Ocean Rate Bulletin*

## Fresh Apples:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during February 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 1999.

### **Market Share-February:**

Each carrier's current market share is based on the number of containers shipped during February 1999. Source: PIERS, February 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for May 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
CY-CY = Container Yard to Container Yard  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: February 1999

Month\Year: 45\109

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	53%	35%	19 Days	\$2,500 <sup>1</sup>									\$2,500
Sea-Land	22%	14%	22 Days	\$2,400 <sup>1</sup>									\$2,400
Hyundai	13%	22%	22 Days	\$2,400 <sup>1</sup>									\$2,400
NYK Line	4%	12%	19 Days	\$3.19				\$34					\$3,297
APL	4%	7%	11 Days										
Evergreen	2%	4%	29 Days	\$2.94									\$2,470

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: February 1999

Month\Year: 296\514

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	82%	64%	18 Days	\$2.37				\$34					\$2,603
Evergreen	5%	2%	17 Days	\$2.39				\$22					\$2,416
Yang Ming	4%	7%	18 Days										
APL	2%	11%	13 Days	\$2.39				\$34					\$2,620
Sea-Land	2%	3%	24 Days	\$2,160 <sup>1</sup>									\$2,160
Mitsui OSK	1%	2%	13 Days	\$2,160 <sup>1</sup>									\$2,160
OOCL	1%	2%	14 Days	\$2,160 <sup>1</sup>									\$2,160
Hapag-Lloyd	1%	1%	14 Days	\$2.29				\$34					\$2,536
Zim Line	1%	0%	18 Days	\$2,000 <sup>1</sup>									\$2,000
Hanjin	1%	0%	16 Days	\$2,160 <sup>1</sup>									\$2,160
Hyundai	0%	5%	13 Days	\$2.64				\$34					\$2,830

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: February 1999

Month\Year: 51\99

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	31%	25%	24 Days	\$2,180 <sup>1</sup>									\$2,180
APL	22%	20%	23 Days	\$2.95				\$34				840 pkgs.	\$3,090
P&O Nedlloyd	14%	11%											
Cho Yang	10%	10%		\$2.84				\$34					\$2,998
Hanjin	8%	7%	24 Days	\$2,400 <sup>1</sup>									\$2,400
Sea-Land	8%	5%	26 Days	\$2,500 <sup>1</sup>									\$2,500
COSCO	4%	4%		\$1.96				\$34				1029 pkgs.	\$2,697
Hapag-Lloyd	2%	9%	23 Days	\$2,400 <sup>1</sup>									\$2,400
OOCL	2%	1%	23 Days	\$2,400 <sup>1</sup>									\$2,400
Mitsui OSK	0%	5%	22 Days	\$2,400 <sup>1</sup>									\$2,400

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: February 1999

Month\Year: 153\1,202

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	31%	26%	15 Days	\$2.03			5%						\$1,790
APL	20%	23%	16 Days	\$1.83			5%	\$34				840 pkgs.	\$2,226
Cho Yang	11%	5%	14 Days	\$1.83			5%						\$1,614
Sea-Land	8%	5%	12 Days	\$2,160 <sup>1</sup>			5%						\$2,268
Maersk	7%	8%	15 Days										
Hapag-Lloyd	7%	3%	15 Days										
OOCL	2%	4%	14 Days	\$2,160 <sup>1</sup>			5%						\$2,268
Mitsui OSK	1%	6%	14 Days	\$2,160 <sup>1</sup>			5%						\$2,268
P&O Nedlloyd	1%	2%											

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: February 1999

Month\Year: 81\174

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	37%	33%	22 Days	\$3.09				\$34				840 pkgs.	\$3,208
Maersk	27%	35%	22 Days	\$2,180 <sup>1</sup>									\$2,180
NYK Line	19%	14%	22 Days	\$2.33								1029 pkgs.	\$2,398
OOCL	9%	6%	16 Days	\$2,400 <sup>1</sup>									\$2,400
Hyundai	5%	3%	17 Days	\$2,400 <sup>1</sup>									\$2,400
Sea-Land	4%	4%	18 Days	\$2,400 <sup>1</sup>									\$2,400
P&O Nedlloyd	1%	5%	25 Days										
Evergreen	1%	1%	20 Days	\$2.84									\$2,386

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: February 1999

Month\Year: 45\130

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	33%	26%	19 Days	\$2,180 <sup>1</sup>									\$2,180
APL	31%	35%	18 Days	\$3.04			10%	\$34				840 pkgs.	\$3,421
P&O Nedlloyd	20%	17%	18 Days										
Cho Yang	9%	11%	20 Days	\$2,400 <sup>1</sup>									\$2,400
Sea-Land	4%	4%	17 Days	\$2,200 <sup>1</sup>			10%						\$2,420
OOCL	2%	1%	18 Days	\$2,160 <sup>1</sup>			10%						\$2,268

<sup>1</sup> Rate is per container